

KS5 BTEC Level 3 Diploma in Business – Learning Journey



Post 18

Post 18 Options:
Students can go onto study Business, Management, HR, Marketing at University or access Post 18 Level 4+ Apprenticeships



External Assessment January (RESIT) Unit 6

Revisit Unit 6 content

B1 Induction
B2 Role and tasks
B3 Working safely

C1 Event planning and the use of planning tools
C2 Factors to be considered, including budgets, resources and contingency planning

B1 Induction
B2 Role and tasks
B3 Working safely

B2 Feasibility measures and critical success factors

Unit 4: Coursework 2 x Lessons a week

Unit 27: Theory 3 x Lessons a week



B1 Induction
B2 Role and tasks
B3 Working safely

Y13

A1 Different tasks needed to be completed by an event organiser

A1 Work-related learning

A2 Different skills needed by an effective event Organiser
A3 Common formats for skills audit collection

A2 Outcomes and benefits of work experience
A3 Planning for work experience

B1 Different types of event, and the factors affecting success

Real World Links:
Students own work placement
HR manager to come and talk to the class
Get an event organizer to talk to the students and visit possible venues for the business event they will run.

Careers Day/ Work Experience

Strategies for operating internationally

External Assessment May Unit 6

F3 The techniques and tools of quality management
F4 The importance and benefits of quality management

F1 Quality standards
F2 Developing a quality culture

E1 Managing change

D4 Performance appraisal

D2 Impact of cultural factors



D3 Training and development

D2 Techniques to meet skills requirements

B2 International trading blocs
B3 Barriers to international business

B2 Management and leadership skills

C1 External influences
C1 Human resources (HR)

C2 International business support systems

C2 Human resource planning

D1 Cultural factors

D1 Motivation in the workplace



B1 Management and leadership styles

B1 Globalisation

A3 Business culture

A2 Financing of international business
A3 Support for international business

A2 Functions of management and leadership

A1 International business

A1 Definitions of management and leadership

Y12

Unit 5: Coursework 2 x Lessons a week

Unit 6: Theory 3 x Lessons a week

Diploma (2 A Level) Units to be delivered: (4 units from EC)
Unit 4 – Managing an Event
Unit 5 – International Business
Unit 6 – Principles of Management
Unit 27 - Work Experience in Business

KS4 Prior Learning:
Students have studied BTEC Level 2 Award in Enterprise & achieved 5 GCSEs